PRFSA Strategic Planning Process in 2008 & Progress To Date (as of December 2011)

Process:

Planning Session 1 January 15, 2008 at Spirit River Rink

Present: Ed Hadland, Vic Willms, Wayne Longson, Terry Chaibos, Bernie Schoorlemmer, Mike Rudakewich, Heather Kerschbaumer, Todd Smith, Allan Gifford, Glynn Evans, Calvin Yoder, Dave Wong, Jennifer Otani **Regrets:** Arthur Hadland, Oral Benterud, Dave Wuthrich, Stan Mracek, Richard Slater, Cliff Mikula, Dave Forgie, Henry Vos, Edmund Rath, Raymond Walker, Darrell Watson, Kerry Clark. **Facilitating:** Julie Robinson, Sandra Burton

Planning Session 2 January 31, 2008 at GDI, Dawson Creek

Present: Vic Willms, Heather Kerschbaumer, Todd Smith, Dave Wuthrich, Stan Mracek, Calvin Yoder, Dave Wong, Kerry Clark, Jennifer Otani (by conference call for part of meeting) **Facilitating:** Julie Robinson, Sandra Burton

Planning Session 3 November 25, 2009 at Spirit River Rink

Present: Bernie Schoorlemmer, Todd Smith, Heather Kerschbaumer, Allan Gifford, Calvin Yoder, JP Pettyjohn, Reuben Loewen, Bob Noble, Nora Paulovich, Derek Dreger, Mike Rudakewich, Danny Limoges. **Facilitating:** Julie Robinson, Sandra Burton

Planning Session 4 February 15, 2010 by Conference Call

Present: Vic Willms, Rick Friesen, Heather Kerschbaumer, Todd Smith, Reuben Loewen, Stan Mracek, Calvin Yoder, Dave Wong, Kerry Clark, Jennifer Otani

Facilitating: Sandra Burton

Steps in Discussions:

Participants then listed their priorities for the next 5 years. Topics were grouped into 4 groups. Participants then rated their top priorities with checks. # of checks agreed on for each group of topics was: Marketing - 1, Production - 1, Communication - 2, Research - 3.

Feedback, additional priorities and corrections since last session, were circulated. The Board of Directors reviewed each item raised in earlier sessions and rated each in terms of priority, achievability and urgency. Next steps were identified and "a champion" for each priority.

Progress to date was added. (last update December, 2011)

Our Vision: To improve the quality, consistency and the profitability of the turf and forage seed industry in the Peace River Region.

Our Accomplishments Over the Last 5 Years:

(as Identified by whole group)

- 1. Established the forage seed levy in both BC and AB
- 2. Turned competition into friendly cooperation with seed trade talking to each other, as well as with government and farmers; have recognized we are all in this together
- 3. Maintained/created unified Peace Region for both BC and AB growers, processors and researchers
- 4. Were heard by AAFC Research Branch & were an effective lobby voice
- 5. Partnered successfully with other groups like SARDA, Central Peace Conservation Society
- 6. Have been successful in securing outside matching funding
- 7. Have taken on coordinating the Western Canadian Grass Seed Testing Program
- 8. Submitted applications for Minor Use Registrations (11 new registrations since 2002)
- 9. Collaborated on the Case Bearer larvae in clovers study
- 10. Responded to new problems as they arose
- 11. Have successfully got research information out into fields
- 12. Distributed herbicide update by Calvin and Dan Cole each spring to over 1000 growers
- 13. Distributed Forage Seed News and production information to more growers
- 14. Gained better consistency and quality with less weeds in last 5 years
- 15. Brought government people, buyers, agribusiness, farmers and researchers into one room
- 16. Learned from each other, from discussions at tours, at seminars and from spin offs afterwards
- 17. Worked well in cooperation with other provinces & have been more effectively organized
- 18. Have a reputation from outside our area as a "good group of guys"
- 19. Have been a role model for other associations
- 20. Accomplished most of goals from last strategic plan

Marketing/ Processing Concerns & Priorities for Next 5 Years:

Priority	Ratings	Champion	Next Steps (as initially visualized)	Progress to Date (as of Dec 2011)
1. Fuel as a new buyer in the market place	High Priority Low Urgency Low Achievability	Dave Wong Sandra Burton Calvin Yoder	 continue with current project with ARC: sampling grass seed straws for pelleting for bioheat study keep current on research projects i.e. Europe 	Concerns: - removing aftermath &fertilizer required - livestock producers need straw
	2011: Low Priority	ARC research team	 support research on new varieties of forages or adaptability trials with desirable biomass/straw characteristics e.g. switch grass in Manitoba conduct a survey on quality of grass seed straws as a source of cellulosic fibre for ethanol look into partnering with BCGPA on their biofuel research, if grass straws included. exploring options for FS by-products – electricity, methane (HK, AG, DD, DL, CM) 	 biofuel/ bioheat market sustainable? Progress to date: pilot biomass project with City of Dawson Creek using fescue straw for bioheat/power, Emanuel speaking Nov 13 partnered with ARC to get samples analyzed from fall 2007 exploring partnership with ARC & AB Ag to provide info to empower growers Nov 2011 funds reallocated
2. Future of forage seed production	High Priority Low Urgency Low Achievability	Todd Smith Heather Kerschbaumer	stay informed, follow trendsnot much we can do as an association	 Todd provided forecasts for 2009 & 2010 at Directors meetings & AGMs Rick Lusk update in Dec, 2011
3. Native seeds for oil & gas or forestry industries	Medium Priority High Urgency Med Achievability 2011: High Priority	Kerry Clark Heather Kerschbaumer Dave Wong Todd Smith Stephanie Haight Keith Carroll Gino Morrone	 operating outside of CSGA, no grade tables/certificates grower awareness re: importance of clean seed currently have a brochure that was used at Oil & Gas Trade Show, but needs updating update & compile higher quality brochure(s) for end users (DW, HK) need to improve CSGA- inspector-grower-market connections re: improvements to the inspector training, keeping tags, etc. Starting with a letter to CSGA/ CFIA (KC, DW, TS) 	BC Forestry & Range staff initiating handbook of recommendations PRFSA invited to be part of working meetings and review compiled manual supporting seed research project seeding manual for BC in progress website better and easier to update than brochures investigate reclamation species demand & acres
4. Differentiate between turf & forage seed markets	Low Priority Low Urgency Low Achievability Now Med Priority	Sandra Burton Calvin Yoder Dave Wong	 clarify turf seed vs. forage seed when communicating i.e. brochures, website, ads recognize 2 very different users & markets 	- compile brochure on what we grow and what we sell
5. Peace Branding	Low Priority Low Urgency Low Achievability	Dave Wuthrich	contact Branding the Peace Association to see if there is a fit for some of our niche marketing	Concerns: - seed co. have their own labelling; - no impact on US markets - Branding the Peace Assoc discontinued
6. Difference in price, mark up & perceptions	Low Priority Low Urgency Low Achievability			
7. Alternative uses for forage seed screenings	Low Priority Low Urgency Low Achievability		look at value added viewpoint re: screening pellets (NP, BS, MR)	

Communication and Extension Priorities for Next 5 Years:

Priority	Ratings	Champion	Next Steps (as initially visualized)	Progress to Date (as of Dec, 2011)
1. Transfer technology effectively	High Priority High Urgency High Achievability	Calvin Yoder Sandra Burton	 revisit timing of events e.g. tour to late June invite ag field people specifically to attend events organize a winter update for MDs & agribusiness get PD/ Certified Education Units for crop advisors continue F Seed News mail outs to 1000 growers explore new formats like winter field days update our booth & attend larger tradeshows learn from groups effective at advertising events awareness re: foxtail barley & annual bluegrass explore better ways to get research info out improve website, FSN articles linked explore emailing, texting, market updates, niches 	 moved tour to late June organized a successful, well attended winter update with credits for Certified Crop Advisors in Feb 2009 & 2011 got several talks at our annual seminar recognized for CCA credits updated our booth & participated in 2 trade shows spring 2009 advertized AGMs with a travel voucher moved tours & seminars to different areas, attracted new faces to our events Calvin, Sandra & Jeremy redesign 2011
2. Form a national forage seed association	High Priority High Urgency Med Achievability	H. Kerschbaumer Bernie Legault Stan Mracek Dave Wong	 dialog with other provinces & groups provide MFSA with feedback by Feb, 2008 participate in meetings, conference calls, investigate funding options to increase activities 	 Forage Seed Canada formed bylaws reviewed, constitution signed contingent went to Ottawa in 2009 position paper prepared on RR alfalfa
3. Attract people to Peace	High Priority High Urgency Med Achievability	Todd Smith Calvin Yoder Sandra Burton	 continue efforts to get positions filled at Beaverlodge including researcher, technician & equipment explore incentives for students 	 Dr. Rahman Azooz assigned to FS Pat Gansevles reassigned to program contracts with retired researchers student PD days & link to Coop programs Students returned 2nd and 3rd summers
4. Update growers each spring	High Priority Medium Urgency High Achievability	Calvin Yoder Sandra Burton	continue the annual herbicide updates & circulate to all growers	- updates compiled & sent out in both 2008 & 2009 & 2010 & 2011
5. Send rep to MU meetings in Ottawa	High Priority High Urgency High Achievability	Heather Kerschbaumer Calvin Yoder	- send a rep to priority setting meetings in Ottawa	- Heather participated in 2009 - Heather & Calvin participated in 2010 - Calvin & Tobin will participate in 2012
6. Send growers to Oregon/ other seed meetings	High Priority High Urgency Med Achievability	Dave Wong	encourage & source funding for growers to participate in Oregon meetings in Dec	Dave secured Growing Forward funding for group in 2010
7. Use our unified voice to link with other groups & revitalize research	High Priority Medium Urgency Low to Medium Achievability	Todd Smith Calvin Yoder Sandra Burton	 show leadership & push for unified research plan push for an AB Peace Producers Association coordinate research, info, & events between SARDA, PRFSA, NPARA, Beaverlodge (MR) 	 NPARA compiling region wide newsletter Calvin & Sandra partnering with NPARA, SARDA, AAFC for trials & events links with Univ of AB
8. Compile stats by crop for setting priorities	Medium Priority Medium Urgency Med Achievability	Dave Wong Rick Friesen Calvin Yoder Sandra Burton	 visit each seed processor showing them stats available from MFSA from same companies get companies all reporting in unified format revisit legislation & regs to see what is possible 	- compiled for 2008 & 2009 - 2010 in progress
9. Investigate SR&ED tax credits10. Other ideas	Medium Priority Medium Urgency Med Achievability	Rick Friesen Sandra Burton	- contact CRA to see if levy dollars going into research can receive a SR&ED tax credit - get update from Rick Friesen on how Secan made it -	- started dialog/ process with both Alberta & BC CRA offices; Rick has contact in Sask specialized in working with commissions

Production Issues & Priorities for Next 5 Years:

Priority	Ratings	Champion	Next Steps (as initially visualized)	Progress to Date (as of Dec, 2011)
1. Legumes in rotation, fertilizer & pest management	High Priority Low Urgency High Achievability	Sandra Burton Calvin Yoder	 summarize past research investigate hiring contractor communicate & get info out to growers \$ value of having forages in rotations scan old documents & add to website 	 article in FS News chapter in AB Forage Manual chapter in recent Grasslands (Jennifer) National Grasslands & Forage Association compiling value of forages for each province
2. Underseeding winter wheat/ fall rye to fescue, clover & other forage crops	High Priority High Urgency Med Achievability	Gary Ropchan Calvin Yoder Bernie Schoorlemmer	 work with applied research group to eliminate clip yr research weed control issues if this system developed 	 Gary Ropchan gave an update of his research at seminar in 2009 re-emphasized at Nov 2009, looking to renew partnership included in DIAP project workplan trial initiated at Beaverlodge in fall 2011
3. Production insurance & wildlife damage compensation	Medium Priority High Urgency High Achievability	Terry Chaibos Bruno Osterwalder Vic Willms	 in AB: continue pushing for insurance for establishment, winterkill and drought provide models from other provinces e.g. BC model for forage establishment look into options for commercial vs. pedigree seed producers In BC: no coverage in the swath is an issue Wildlife: participate in meetings with other producer groups to design a compensation pkg for BC Peace continue efforts to harmonize and coordinate between provinces 	 in AB: meetings in Fairview Feb 2009 in BC: meetings in FSJ in Feb 2009, 2010 Wildlife Study initiated, Arvid Aasen hired as lead researcher for project, IAF/ARDCORP matching funds co-operators/ sites selected, fall sampling, exclosures rented/ set up trials & monitored for 2 winters
4. Soil fertility info	High–Med Priority Medium Urgency High Achievability	Calvin Yoder Sandra Burton	 set up trials or demos summarize past work 2011: need for P2O5 or S work ?? but concerns differences difficult to measure, pH, yield & seed wt 	 contacted N. Fairey to compile past work set up trial/ demo in Manning area set up 2 new trials in Beaverlodge are compiled a factsheet for fescue
5. Fertilizer & liquid fertilizer issues	Medium Priority Medium Urgency Med Achievability	Dave Wuthrich Gordon Hill Heather Kerschbaumer	 deal with increased demand/ cost of N-P-K-S support FNA & Own Use Import program to get 34-0-0 across the US border or Russia contact Heather McBey to see what trials have already been done re affirm priority may be role for national board, why some fertilizers not available in the Peace (DD, CM, VP, JP, DL, BN) 	- farmers are aware of FNA - can order 34-0-0 2 to 3 months in advance - article in recent For Seed News or Alberta (Heather) - more questions to Calvin re: use of liquid fertilizer - Dirks custom anhydrous ammonium application
6. Long term storage forage seed	Med-Low Priority Low Urgency Low Achievability	Bernie Schoorlemmer Dave Hegland	storing dry vs. toughquality/germinationbagging demo (AG, BC, MR)	Concerns: warning in Western Producer - mainly of interest to larger producers - speaker at 2010 seminar

Research Highest Priorities for Next 5 Years:

Priority	Ratings	Champion	Next Steps (as initially visualized)	Progress to Date (as of Dec, 2011)
1. Case bearer in red clover	High Priority High Urgency High Achievability	Jennifer Otani Maya Evenden Sandra Burton	 continue to collect info from 1st yr crops explore doing pheromone research investigate biocontrol methods explore funding opportunities for these projects. 	 PRFSA partnered with U of A researchers on pheromone trials update from Maya Evenden at 2009 & 2011 tour article by Boyd Mori in FSN Winter 2010 Jennifer working with international biocontrol research group funding by DIAP/ PRFSA/ ACIDF
2. Respond to insect problems as they arise	High Priority High Urgency High Achievability	Jennifer Otani Amy Nemecz Sandra Burton	as specific need arises, JO will approach PRFSA for supportregular updates to website	- cutworm research for 2010 & 2011
3. Zero till research for both going in/ out of forage seed & annual crops	High Priority High Urgency High Achievability	Calvin Yoder Terry Chaibos Dave Wuthrich CPCS SARDA	 review what we have learned & compile zero till/ rejuv continue work on fall & spring spraying fescue control spring spraying for direct seeding canola into fescue set up mower/ herbicide applicator trials in Falher area with SARDA organize workshop or field day regrouping for next priorities, projects & partnerships for rejuvenation of fescue without tillage 	 discussions of this topic at our events pre seeding burnoffs now included in all herbicide tolerance trials data compiled & Prepass has MU registration ongoing part of our research, always investigating better methods
4. Herbicide trials & minor use work	High Priority High Urgency High Achievability	Calvin Yoder Dan Cole MFSA	 join Prairie Pesticide Minor Use Consortium have good cooperation & good data need person dedicated to compile MU submissions continue to send tolerance data 	 - paid a membership for 2008 to 2011 - hired Rudy Esau (now Dr. Ken May) to compile MU applic. - successfully got 11 MU through in last 6 yr
5. Grass seed variety trials, new species, varieties and approaches to trials	High Priority High Urgency High Achievability	Sandra Burton Rahman Azooz Todd Smith Calvin Yoder Jennifer Otani	 increase the number of sites continue to dialog with Ag Canada re pivotal role of Beaverlodge station urge more companies to participate alfalfa, crimson clover, arrow clover, warm season grasses & winter hardiness alternative energy species 	Concerns: sites decreasing - companies decreasing - more & more subsidization by PRFSA Progress: collaborated with AAFC staff to obtain DIAP funds for 3 years - Rahman Azooz & Pat Gansevles assigned to forage seed program in 2011 - surveyed companies for feedback - expanding list of companies & breeders - Beaverlodge becoming main site again - phasing out FSJ & Arborg site, phasing in Manning/ NPARA as new site - focus on testing new species as available - new species in trials
6. Legume seed production trials	High Priority High Urgency Med Achievability 2011: Low Priority	Heather & John Kerschbaumer Jennifer Otani	setup comparison of swathing vs. straight cut recognized as a longer term priority	Concerns: currently program restriction - low achievability now, but achievable in future

7. Improve research capabilities at Beaverlodge Station	High Priority High Urgency Med Achievability	Jennifer Otani Todd Smith Calvin Yoder Sandra Burton	Next steps: Beaverlodge issues - continue to push to hire full time technicians - continue dialog with Ag Canada Dir Gens & Sci Dirs - continue dialog with MPs in GP and FSJ Next steps: PRFSA researcher - list what we need done & document gaps until they justify hiring PRFSA researcher	 Tom Cramer on contract in 2008 & 2009 Dr. Rahman Azooz & Pat Ganselves dedicated to forage seed trials in 2011 collaborated with AAFC staff to compile DIAP proposal & 3 years of funding continued dialog with Dir Gens & Sci Dirs (3 since original 5 yr plan) mtg with Paul McCaughey & Frances Nattress Jennifer Otani coordinating both forage seed & entomology programs as of 2011
8. Current weed control issues	High Priority Medium Urgency Medium Achievability	Calvin Yoder Kerry Clark	Next steps: re: foxtail barley in fescue and brome - urge agencies to identify foxtail barley as invasive - review any research for biological control options - promote awareness/education on how to control Next steps: re: responding to other weed problems - keep current with issues e.g. weed control for alfalfa & clover crops or weed issues from climate change - recommend initiatives to address issues as they arise	Concerns: no effective herbicides found for control of foxtail barley; no access to herbicides for annual bluegrass Progress: - on national priority list "with no solution to date" - initiating a trial to control annual bluegrass with Arthur Hadland but still searching for a good product

Research Second Tier Priorities for Next 5 Years:

Priority	Ratings	Champion	Next Steps (as initially visualized)	Progress to Date (as of Dec, 2011)
9. Develop a better creeping red fescue than Boreal	Medium Priority Medium Urgency Med Achievability Lower Priority after investigations	Vic Willms Sandra Burton Brian Holl	 investigate why Oracle not widely accepted & used contact Brian Holl to see what is happening with some of the other selections & how color ratings/ selections are made urge breeders to develop early maturing varieties increase our understanding of how Boreal and any substitute is marketed in Europe & US investigate developing better varieties for biofuel/ bioheat industry continue dialog with Ag Canada researchers 	Concerns: - research \$\$ linked to markets & ability to recoup costs after variety developed - to take a new variety all the way through initial regional testing to tested in US and European trials through to successful markets is a long term commitment - benefit to growers but no marketing benefit Progress to date: - researched Oracle traits & color ratings - unsuccessful contacting Brian Holl - dialog with Rick Lusk in 2011 not positive
10. Carbon credits with forage crops	Medium Priority High Urgency High Achievability	Bernie Legault BSchoorlemmer Sandra Burton	 find out sequestration rates for forage seed crops & our soil types obtain info/ research results & share this info 2011: talk with Marcel Limoges from Agritrend for any updates 	 evaluated HOLOS program with a few forage seed growers Bernie Legault attending carbon meetings hosted by Viterra still no formulas for calculating carbon credits from forage no credits for current good management, only new changes to management
13/12/2012		PRFSA St	rategic Plan Summary Process & Tables 2008-2011	pg 6 of 7

11. Fungicide trials & disease control	Medium Priority Medium Urgency Med Achievability	Calvin Yoder Reuben Loewen/ Fosters/ BY	investigate future project with stem eyespot control settting up on farm trials with Headline on fescue	Concerns: - challenging to set these trial up - needs to be an in depth project - need to monitor for 5 yr or more - small plot combining constraint in past - trials/ demos setup by Calvin Yoder, Rahman Azooz & Allen Gifford
12. Working with growth regulators	Low Priority Low Urgency High Achievability	Calvin Yoder	commonly used in Europe & US but expensiveused in Southern AB with irrigation	setup trials at 2 sites in 2009 results not encouraging or consistent in our climate in Peace Region
13. Long term crop/forage rotations	Low Priority Low Urgency Low Achievability		 need long term research for rotations & market cycles continue research on rotation options/ alternatives 	-
14. PRFSA long term researcher	Low Priority Low Urgency Low Achievability		revisit this option in mind if any more gaps widen as Beaverlodge station erodes further	changes in people at Beaverlodge decreasing gaps as of 2011
15. Environmental ecologist researcher at Beaverlodge	Low Priority Low Urgency Low Achievability		 climate change is the key term define what we want from this in terms of agronomics/ pesticide Environment-Health Canada-Ag Canada 	- Not achievable under current situations
16. Research alternatives to burning	Low Priority Low Urgency Low Achievability		- need to find alternatives to burning residues (MR)	
17. Explore fescue pellets for feed	Low Priority Low Urgency Low Achievability		explore pea flour as binding agent for pelleting fescue straw/screening for animals foods	
18. More research suggestions from growers/ members	Low Priority Low Urgency Low Achievability		Tall fescue trial or summaries of past trialsDifferent openers, disc vs. hoeOrganic seed production	