

Call of the Land for Feb 2 - 2010 Grass and Legume Seed Market update

Note: prices provided are normally given as grower prices, quoted by processors to growers after cleaning and dockage. However, with quotes now not being offered by many companies, last quotes may be provided.

The slowdown in the grass and legume seed industry continues as we wait out winter. Things have got so slow that there is very little buying in the marketplace, with mostly pre-sales being moved, and those pre-sales are well below normal amounts. Processors agree that growers shouldn't try to push their product onto the market, as this will only lower prices, as only low quotes will be received. To be a healthy industry, you need market prices, not one's forced lowered because growers need cash. Growers have been asked to store and wait out this lack of demand situation.

With the lack of movement and demand, prices have once again been pressured down, with most quotes lower than my last report.

Creeping red fescue quotes are now in the 35 to 40 ¢/lb range, with no one actually buying. Likewise for the forage grass seeds. Smooth brome is around 35 – 40 ¢/lb, with certified 5 to 10 ¢/lb higher. Meadow brome quotes are all over the map, with price quotes anywhere's from 80¢ to \$1.10 /lb. Timothy quotes have fallen to the 28-30 ¢/lb. Certified Climax is around 40 ¢/lb.

Alfalfa quotes are in the \$1.10 to \$1.45/lb range, while red clover and alsike clover are marred at 50 – 60 ¢/lb for red, and 35 to 45 ¢/lb for alsike. Don't expect any significant price movement until the spring sales start, which, with hand to mouth buying, will probably be slow to begin with.

Grass and Legume Seed Quotes (Peace Region)												
	Creeping Red Fescue	Boreal C R Fescue	Smooth Brome grass	Carlton Smooth Brome grass	Meadow Brome grass	Fleet Meadow Brome grass	Timothy	Climax Timothy	Alfalfa	Red Clover	Alsike Clover	Sweet Clover
	Com #1	Cert #1	Com #1	Cert #1	Com #1	Cert #1	Com #1	Cert #1	Com #1	Com #1	Com #1	Com #1
Jan 2009	60-62	65-75	45-60	60-70	160-170	170-190	40-50	50-65	120-150	110-125	40-50	35-50
Feb 3	55-60	65-75	45-60	60-70	160-165	170-190	40-45	50-65	120-150	115-125	40-50	35-50
Mar 3	50-60	60-70	45-55	55-65	155-165	170-180	40-50	55-60	120-140	105-115	40-50	35-50
Mar 31	45-50	50-60	45-50	55-65	155-165	170-180	40-45	45-55	120-130	80-110	35-40	35-40
May 4	40-45	50-55	45-50	55-60	150-160	160-170	40	45-55	100-125	80-100	35-40	35-40
June 2	40-45	50-55	40-50	50-60	150-160	160-170	40	45-55	100-125	80-100	35-40	35-40
July 7	40-45	50-55	40-50	50-60	150-160	160-170	40	45-55	100-125	80-100	35-40	35-40
Aug 4	42-45	50-55	40-50	50-60	130-140	140-160	35-40	45-55	100-130	80-100	35-45	35-40
Sept 1	40-45	50-52	40-45	45-50	120-130	140-150	30-40	45-55	100-130	60-80	40-45	30-40
Oct 6	40-43	50	40-45	45-48	80-120	100-140	30-40	45-55	90-140	65-80	40	35-40
Nov 3	40-45	50	35-40	40-45	80-120	120-140	30-45	45-55	100-140	50-80	25-40	30-40
'Dec 1	40	45	35-40	40-45	80-120	120-140	30-40	40-45	100-140	50-80	35-45	30-40
5-Jan	40	45	35-40	40-45	80-120	120-140	28-30	40	110-145	50-70	35-45	30-40
2-Feb	35-40	40-45	35-40	40-45	70-110	120-130	25-30	40	115-140	50-70	35-45	30-40
Prices are quotes only, until actual orders come in, that's when firm pricing is established, - prices in ¢/lb												
last updated: Feb 2-2010												