Call of the Land for March 31, 2009 Grass and Legume Seed Market update

prices in ¢/lb

Note: prices provided are normally given as grower prices, quoted by processors to growers after cleaning and dockage. However, with quotes now not being offered by many companies, last quotes may be provided.

Now that we're past March 21st, we can officially call the "grass and legume seed winter doldrums" the "spring doldrums". Grass and legume seed markets continue to be quiet, with few, if any, new orders coming in. Processors wait with full warehouses, hoping new business comes soon. However, with seed not moving, price quotes are last quotes or have been adjusted lower for slower movement.

In the turf grass sector, companies that are quoting Creeping red fescue are quoting in the 45 to 50 ¢/lb range, but most companies simply are not quoting a price. Data out of the USA shows their fall movement of turf grass seed out of Oregon down 30% from last year.

The forage grass seed sector also remains quiet. Most prices have been pressured due to a lack of demand. Smooth brome grass quotes are in the 45 to 50 ¢/lb range, with Certified Carlton in the 55-65 ¢/lb range. Meadow brome grass seed quotes continue to be strong, with grower price quotes in the \$1.50-\$1.65/lb range. Common timothy seed quotes have moved down into the 40-45 ¢/lb range. Certified Climax timothy is guoted at a 10 to 15 ¢/lb premium.

On the legume side of thing, common alfalfa seed prices are in the \$1.20 to \$1.30/lb range, depending on the variety initially grown. Alsike clover quotes have softened to the 35-45 ¢/lb range. Red clover quotes have fallen to the 80 ¢ to \$1.10 /lb range. Sweet clover quotes are similar to alsike quotes, 35 to 45 ¢/lb, but with very limited demand.

The grass and legume seed sector has not seen a "dead" season like this in quite some time, if ever. If seed doesn't start moving over the next 60 days, you can expect prices to crash and storage of seed to become widespread. However, everyone's hoping business starts to pick up. We'll see in the next couple of months.

Grass and Legume Seed Quotes											
Creepi ng Red Fescu e	Boreal C R Fescue	Smooth Brome grass	Carlton Smooth Brome grass	Meadow Brome grass	Fleet Meadow Brome grass	Timothy	Climax Timothy	Alfalfa	Red Clover	Alsike Clover	Sweet Clover
n #1 - Min 97% Pure, 85% Germ	Cert #1	Common #1	Cert #1	Common #1	Cert #1	Common #1	Cert #1	Common #1	Common #1	Common #1	Common #1
50	60	130-140	140-150	160-170	190	35+	55-60	120-130	85-100	35	25-30
52-55	60	130-140	140-150	160-170	190	35-40	55-60	120-130	85-100	35-37	25-30
55	60-70	130-140	140-150	160-170	190	35-40	55-60	120-130	85-100	35-37	25-30
60	65-75	120-135	140-150	160-170	170-190	45-50	55-65	115-130	85-100	23-40	25-30
62-65	70-75	120-130	130-145	160-170	170-190	50	60-65	100-120	85-100	35-45	30
62-65	65-70	100-120	110-120	150-160	170-190	50	60-65	100-125	85-100	35-45	30
65-68	80-90	85-110	110-120	150-160	170-190	50	65-70	100-125	85-100	35-45	30
65-68	80-85	55-65	65-70	150-170	170 -190	50-55	65-75	100-125	90-110	45-50	45-55
65	80	55-60	65-70	165-170	170-190	50	65-70	120-140	100-110	50-60	40-50
62-65	75-80	55-60	65-70	165-170		45-50	65-70	120-130	100-115	45-50	40-50
60-62	70-75	55-60	65-70	160-170		45-50	55-70	120-140	100-115	45-50	40-50
60-62	65-75	45-60	60-70	160-170	170-190	40-50	50-65	120-150	110-125	40-50	35-50
55-60	65-75	45-60	60-70	160-165	170-190	40-45	50-65	120-150	115-125	40-50	35-50
50-60	60-70	45-55	55-65	155-165	170-180	40-50	55-60	120-140	105-115	40-50	35-50
			55-65	155-165			45-55	120-130		35-40	35-40
	Creepi ng Red Fescu e Commo n#1- Min 97% Pure, 85% Germ 50 52-55 55 60 62-65 62-65 62-65 65-68 65-68 65-68 65-68 65-68 65-68 60-62 60-62	Creepi ng Red Rescu Commo nin 97% Pure, 85% Germ Cert #1 50 60 55 60-70 60 65-75 62-65 70-75 62-65 65-70 65-68 80-80 65-68 80-85 65 80 62-65 75-80 60-62 70-75 60-62 65-75 55-60 65-75	Creeping Red Boreal CR Smooth Brome Grass Common Min 97% Pure, 85% Germ Cert #1 Common #1 50 60 130-140 55 60-70 130-140 60 65-75 120-135 62-65 70-75 120-130 62-65 65-70 100-120 65-68 80-90 85-110 65-68 80-85 55-65 65 80 55-60 60-62 70-75 55-60 60-62 65-75 45-60 55-60 65-75 45-60	Creeping Red Boreal CR Smooth Brome grass Cariton Smooth Brome grass Common Min 97% Pure, 85% Germ Cert #1 Common #1 Cert #1 Cert #1 50 60 130-140 140-150 140-150 55 60-70 130-140 140-150 140-150 60 65-75 120-135 140-150 140-150 62-65 70-75 120-135 140-150 140-150 62-65 65-70 100-120 110-120 110-120 65-68 80-90 85-110 110-120 65-68 65-70 65-60 65-70 65-68 80-85 55-65 65-70 65-70 65-70 65-60 65-70 60-62 70-75 55-60 65-70	Creeping Red Boreal CR Smooth Brome grass Cariton Smooth Brome grass Meadow Brome grass Common 1 Min 97% Pure, 85% Germ Cert #1 Common #1 Cert #1 Cert #1 Common #1 50 60 130-140 140-150 160-170 55 60-70 130-140 140-150 160-170 60 65-75 120-135 140-150 160-170 62-65 70-75 120-135 140-150 160-170 62-65 65-70 100-120 110-120 150-160 65-68 80-90 85-110 110-120 150-160 65-68 80-85 55-65 65-70 150-170 65 80 55-60 65-70 165-170 62-65 75-80 55-60 65-70 165-170 62-65 70-75 55-60 65-70 165-170 65-68 80-85 55-65 65-70 165-170 62-65 75-80 55-60 65-70 165-170	Creeping Red Boreal Fescule Smooth Brome grass Cariton Brome grass Meadow Brome grass Fleet Meadow Brome grass Common n #1-Min 97% Pure, 85% Germ Cert #1 #1 Cert #1 Cert #1 Cert #1 Common #1 Cert #1 Townsort 160-170 190 52-55 60 130-140 140-150 160-170 190 55 60-70 130-140 140-150 160-170 190 60 65-75 120-135 140-150 160-170 170-190 62-65 70-75 120-130 130-145 160-170 170-190 62-65 65-70 100-120 110-120 150-160 170-190 65-68 80-90 85-110 110-120 150-160 170-190 65-68 80-85 55-65 65-70 150-170 170-190 65-68 80-85 55-60 65-70 165-170 170-190 65-68 75-80 55-60 65-70 165-170 170-190 65-6	Red Red Pescue Boreal CR Pescue Smooth Brome grass Carlton Smooth Brome grass Fleet Meadow Brome grass Fleet Meadow Brome grass Meadow Brome grass Fleet Meadow Brome grass	Creepling Boreal Smooth Brome grass Fleet Brome grass Fleet Brome grass Meadow Brome grass Brome grass Fleet Grass Meadow Brome grass Fleet Timothy Climax Timothy Common n#1-Min 97% Pure, 85% Germ Cert #1 #1 Cert #1 #1<	Creept ng Red Fescu Boreal C R Fescue Smooth Brome grass Brome grass Fleet grass Meadow Brome grass Fleet Timothy Climax Timothy Alfalfa Common n#1 - Min 97% Pure, 85% 6cm Cert #1	Creepl ng Red Boreal Carlton Smooth Brome Brome Grass Grass Grass Grass Timothy Timothy Alfalfa Clover	Carlon Smooth Smooth Brome Brome Germ Cert #1 Elect Meadow Brome Germ Cert #1 Elect Meadow Climax Climax Clover Clover

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